

1. Which is a multi-panel publication that conveys information usually on a single subject?
(A) House Journal (B) Brochure
(C) Direct Mail (D) Poster
2. Facebook., a very popular social networking site is owned by :
(A) Palo Alto (B) Rupert Murdoch
(C) Ted Turner (D) Bill Gates
3. Actual disasters such as fires, earthquakes etc. come under which type of crisis?
(A) continuing crisis (B) immediate crisis
(C) building crisis (D) exploding crisis
4. Audience use media in three stages, viz; the elite stage and mass stage. Name the third stage :
(A) The specialized stage (B) The casual stage
(C) The professional stage (D) The concrete stage
5. Who were the forerunners of modern Public Relations Officers?
(A) muckrakers (B) agony aunts
(C) whistleblowers (D) bandwagonists
6. PR is _____ unlike advertising.
(A) hard sell (B) soft sell
(C) hot sell (D) cool sell
7. They are strategic publics who constrain an organization's ability to accomplish its goals and mission. Who are they?
(A) critics (B) deviants
(C) crusaders (D) activists

8. Who authored the book 'Gauging Public Opinion'?
- (A) Hadley Gantril (B) Scott M. Cultip
(C) Allan H. Center (D) Rex. F. Harlow
9. Who defines PR as 'the deliberate, planned and sustained effort to establish and maintain mutual understanding between an organisation and its various publics'?
- (A) Public Relations Society of India
(B) Public Relations Society of America
(C) IPRA
(D) British Institute of Public Relations
10. Who is the proponent of Symmetrical Public Relations?
- (A) J.M. Grunig (B) Edward Bernays
(C) Sam Black (D) Greg Leichy
11. Which aspect is not part of Crisis Communication?
- (A) Fact Finding (B) Documentation
(C) Planning (D) Implementation
12. The first All India Public Relations Conference was held at New Delhi on :
- (A) 21 April 1968 (B) 20 May 1969
(C) 18 June 1958 (D) 22 Aug 1967
13. The top brass of which company constituted ANSHI (Anti-Sexual Harassment Initiative) to spread awareness amongst its employees about sexual harassment?
- (A) Reliance (B) Capgemini
(C) Infosys (D) Wipro
14. Name the author of the book 'The Fall of Advertising and the Rise of PR' :
- (A) Al Ries and Laura Ries (B) Cultip and Center
(C) Joy C. Gorden (D) Crable and Vibbert
15. The PR theory proposed by Peter M. Blau and Richard M. Emerson :
- (A) Exchange theory (B) Conflict theory
(C) Structural and Functional theory (D) Symbolic Interactionism

16. PRSI, the professional body of PR practitioners was established in :
- (A) 1968 (B) 1958
(C) 1978 (D) 1988
17. The three elements of Public Relations are informing people, persuading people and _____ people.
- (A) socialising people (B) motivating people
(C) integrating people (D) organising people
18. Adjusting space between two adjacent letters so that one is positioned within the space :
- (A) Kerning (B) Formatting
(C) Indention (D) Padding
19. Name the official publication of an organization highlighting its policies, programmes and achievements :
- (A) Direct Mail (B) Annual Report
(C) House Journal (D) Brochure
20. Which day is observed as National PR Day in India?
- (A) May 21 (B) April 21
(C) March 21 (D) June 21
21. The official English news letter published by IPRD, Government of Kerala :
- (A) Kerala Mirror (B) Kerala Calling
(C) Green Kerala (D) Kerala Chronicle
22. Who organises India International Trade Fair every year in Delhi?
- (A) Trade Fair Authority of India
(B) Public Relations Society of India
(C) Indian Institute of Management
(D) Advertising Standards Council of India
23. Who categorized media as "Hot" and "Cool"?
- (A) Malcolm MacLean (B) David Berlo
(C) Noam Chomsky (D) Marshall McLuhan
24. Which forms the troika of PR Communication?
- (A) Message, Medium, Audience (B) Source, Message, Audience
(C) Media, Audience, Impact (D) Message, Audience, Feed back

25. Informal information flow in an organization is also known as :
- (A) grapevine (B) embedded content
(C) rumour (D) bandwagon
26. What is flakkers?
- (A) corporate journalists (B) advertorials
(C) cover-ups (D) derisive word for PR people
27. What is 'O' Dwyer's PR Services?
- (A) Trade journal (B) PR firm
(C) Ad agency (D) Online PR portal
28. Who believed that people must be either "caressed or annihilated"?
- (A) Lenin (B) Machiavelli
(C) Sun Yat Sen (D) Stalin
29. In England, who is considered as the "keeper of the king's conscience"?
- (A) Prime Minister (B) Queen of England
(C) Lord Chancellor (D) Governor
30. A facility visit for media representatives in which transportation, accommodation and other facilities are provided :
- (A) Press relations (B) Proactive PR
(C) Freebies (D) Press Junket
31. Which is the largest US-based Public Relations agency?
- (A) Burson-Marsteller (B) Shandick
(C) Hill and Knowlton (D) Edelman
32. What is the name given for developing a programme in advance of an unscheduled but anticipated event?
- (A) Contingency planning (B) Emergency planning
(C) Institutional Planning (D) Integrated Planning
33. Social application of Darwin's 'survival of fittest' theory is better known as :
- (A) Social Activism (B) Social Darwinism
(C) Social Poetics (D) Utilitarianism

34. The 1914 Colorado mine labour dispute killing women and children is recorded in history as :
- (A) Columbia massacre (B) Ludlow massacre
(C) Pennsylvania massacre (D) Mississippi massacre
35. In 1917, concerned about the widespread antiwar sentiment, which American President asked George Creel to head a new government agency whose job was to make the war popular?
- (A) Franklin Roosevelt (B) Woodrow Wilson
(C) Abraham Lincoln (D) George Washington
36. During World War II, who used propaganda as an instrument of politics?
- (A) Goebbels (B) Hitler
(C) Stalin (D) Lenin
37. What is issued when some important government decision or encouragement is made like cabinet appointment etc.?
- (A) press release (B) handout
(C) press communiqué (D) press note
38. Which body is the official distributor of news about government?
- (A) PIB (B) PCI
(C) PTI (D) UNI
39. 'No taxation without representation' was the slogan doing the rounds in _____ revolution.
- (A) Russian Revolution (B) French Revolution
(C) Chinese Revolution (D) American Revolution
40. "Spin" in Public Relations refers to the interpretation of information to sway whose opinion?
- (A) public (B) consumers
(C) people working in an institution (D) government
41. What do you mean by lobbying in the field of PR?
- (A) communicating financial results
(B) influencing public and government at all levels
(C) responding in crisis
(D) gaining publicity for a product or a science

42. Where did PR first originate as a profession?
- (A) India (B) England
(C) Australia (D) American
43. IPRA was formed in :
- (A) 1965 (B) 1945
(C) 1975 (D) 1955
44. Name the term to denote the standard one paragraph description of an organization, typically placed at the end of news releases or promotional material :
- (A) Masthead (B) Teaser
(C) Boilerplate (D) Leading
45. Who is the person to control the flow of information to publics?
- (A) Agony aunt (B) Gatekeeper
(C) Ombudsman (D) Councilor
46. Notice on a news release that it should not be used before a designated time/date :
- (A) Stop Press (B) Kicker
(C) Embargo (D) Streamer
47. Verbal attack on a web newsgroup participant that has the effect of "igniting" responses from other participants :
- (A) verbose (B) hogwash
(C) gibberish (D) flame
48. Letter written to a journalist or editor explaining why they should cover a particular topic?
- (A) Advance letter (B) Release letter
(C) Maiden letter (D) Pitch letter
49. Brochure style with atleast two folds :
- (A) Blind fold (B) A-roll fold
(C) Mail fold (D) Accordion fold
50. Style of paragraph in which the first line(s) extends to the margin while the remainder is inset :
- (A) Boil down (B) Kerning
(C) Hammer (D) Hanging Indent

51. Persuasive document written to obtain funding or a contract :
- (A) Position Paper (B) Propaganda paper
(C) Proposal (D) White paper
52. Producing two versions of an advertisement brochure or direct mail piece to test which version gets the better response :
- (A) consumer-jury test (B) split run
(C) saddle – stitch (D) reverse advertisement
53. Who is the proponent of Theory of Reasoned Action?
- (A) McGuire (B) Festinger
(C) Fishbein (D) Witte
54. Name the PR tool which denotes participating in a community related activity to sponsoring a national or international event :
- (A) Special event (B) Exhibition
(C) Open Day (D) Press tours
55. Which is not the kind of membership offered by Public Relations Society of India?
- (A) Individual membership (B) Associate membership
(C) Corporate membership (D) Collective membership
56. Name the first PR Agency :
- (A) Public Relations Society (B) The Publicity Bureau
(C) Litigation Public Relations (D) None of the above
57. Who was the founder of the first PR agency?
- (A) Abraham Maslow (B) Georgina Cavendish
(C) Ivy Lee (D) Scott Cultip
58. Who opened the first PR consultancy in 1920?
- (A) Basil Clarke (B) Sydney Walton
(C) Edward Bernays (D) Scott Cultip
59. "Freedom from ignorance is as essential as freedom from hunger". Who said this?
- (A) Mahatma Gandhi (B) Ravindranath Tagore
(C) Jawaharlal Nehru (D) B.R. Ambedkar

60. What is Negative Public Relations?
(A) Destroying the target audience (B) Manipulating the public
(C) Influencing the government (D) Influencing the consumers
61. A benevolent king once said, "The king should be like a father," which speaks volumes of Public Relations. Name the king :
(A) Akbar (B) Ashoka
(C) Chandragupta Maurya (D) Jahangir
62. The acronym MPR stands for :
(A) Mixed-up Public Relations (B) Multiple Public Relations
(C) Merged Public Relations (D) Marketing Public Relations
63. What is PR according to Edward L Bernays?
(A) communication to the public (B) managing the reputation
(C) engineering of consent (D) monitoring the consumer industry
64. The building up of a dark PR Campaign is also known as :
(A) Hack Campaign (B) Flack Campaign
(C) Negative Campaign (D) Smear Campaign
65. A Public Relations Officer is also known as :
(A) Public Affairs Officer (B) Communication Officer
(C) Chief Communication Officer (D) Chief Executive Officer
66. Who is the father of Public Administration?
(A) Woodrow Wilson (B) Lorenx Von Stein
(C) John Locke (D) Thomas Jefferson
67. Which Public Relations discipline deals with gaining publicity for a particular product or service?
(A) Financial PR (B) Government PR
(C) Lifestyle PR (D) Food-centric relations